



# MANAGEMENT (MGTX) (CPS)

# MGTX 105: Principles of Management

This course is an introduction to the principles of management and their application in public and private, profit and non-profit organizations. Students will explore the areas of employee motivation, group behavior, leadership, strategic planning, organizational design, and career opportunities. Emphasis is on the research and techniques available to assist in the development of requisite management skills.

#### Credits: 3

College: School of Business

**Schedule Type:** By Appointment - 2 students, By Appointment - 3 students, On-Line

#### MGTX 201: Human Resources Mgmt.

This course includes the presentation, analysis, and discussion of the specific functions of an organization's Human Resources Department, including the human relations knowledge and skills vital to the success of any manager. Students will explore the standards of performance that are expected of managers, subordinates, and the organization with a special emphasis on the supportive relationship needed between employees and their organizations. This course also will explore a number of contemporary and controversial issues related to human resource management.

#### Credits: 3

College: School of Business

**Schedule Type:** By Appointment - 2 students, By Appointment - 3 students, By Appointment - 4 students, On-Line

#### MGTX 212: Principles of Management

Covers the managerial functions of planning, organizing, leading, and controlling within the framework of a rapidly changing and increasingly diverse global community. Presents a mix of knowledge, skills and abilities needed for managers to succeed in today's complex work environment in four domains: professional effectiveness, relationship management, business acumen, and analytical intelligence.

# Credits: 3

College: School of Business Schedule Type: By Appointment - 3 students, On-Line

# MGTX 303: Labor/Management Relations

This course is an introduction to labor/ management relations. It acquaints students with current problems encountered by management in the negotiation and administration of labor relation agreements. **Credits:** 3

College: School of Business Prerequisites: MGTX 201 [Min Grade: D] Schedule Type: By Appointment - 1 student, On-Line

#### MGTX 305: Managing a Diverse Workplace

This course focuses on a variety of topics related to meeting the demands of an increasingly diverse workplace. Students will explore the difference among Affirmative Action, valuing diversity, and managing diversity. Characteristics of diverse populations, including ethnic minorities, gender issues, older workers, workers with disabilities, and foreign workers will be studied. Students will learn strategies for implementing diversity and building cooperation and trust among diverse work groups.

Credits: 3

College: School of Business Schedule Type: By Appointment - 4 students, On-Line

#### MGTX 307: Compensation & Benefits

This course focuses on the strategic choices in managing compensation. Major compensation issues are discussed in the context of current theory, research, and practice. Students will explore the issues that influence the determination of compensation and benefits in an organization, the design of the various forms of compensation and benefits, and how organizations manage the compensation system. **Credits:** 3

# College: School of Business

Prerequisites: MGTX 201 [Min Grade: D] Schedule Type: By Appointment - 2 students, On-Line

#### MGTX 308: Training and Development

This course focuses on the role of training and employee development in organizations. It acquaints students with current theory on learning and program design, training methods and evaluation, e-learning and the use of technology in training, and the relationship of training to career management.

#### Credits: 3

College: School of Business Prerequisites: MGTX 201 [Min Grade: D] Schedule Type: By Appointment - 3 students, On-Line

#### MGTX 321: Operations Management

This course is a comprehensive survey of production and service operations management, topics and functions. Topics include methods and work measurement, materials management, plant location and layout, production planning and control, maintenance, quality control, "Total Quality," Japanese management styles, "Systems Approach;" and decision tools such as PERT, linear programming, queuing theory, sampling and simulation. Service-delivery applications and activities are also highlighted.

# Credits: 3

College: School of Business Schedule Type: By Appointment - 3 students, On-Line

#### MGTX 322: Business Analytics & Vis.

Covers descriptive analytics, predictive analytics, and prescriptive analytics, as well as big data concepts and tools. Presents data visualization as an essential complement to business analytics that greatly facilitates managerial understanding and decision-making. The course emphasizes practical challenges involving complex, real-world data and includes several case studies and hands-on exercises with data analysis and visualization software.

#### Credits: 3

College: School of Business

**Prerequisites:** STAT 211 or STAX 211 or STAT 311 or STAX 311 or MATH 350 [Min Grade: D]

Schedule Type: On-Line

#### MGTX 361: Leadershp Theory & Eth Pract Credits: 3

College: School of Business

Schedule Type: By Appointment - 1 student, By Appointment - 3 students, On-Line

# MGTX 401: Operations Management

Credits: 3 College: School of Business Schedule Type: On-Line

#### MGTX 405: Organizational Behavior

This course includes the study of individual and small group behavior in organizations and the interpretation of this behavior in the context of the managerial environment. Students will explore the nature of such concepts as influence, power and control, attitudes, communication, conflict, and interpersonal relations as a means of understanding of the dynamics of group behavior.

Credits: 3

College: School of Business Prerequisites: MGTX 105 [Min Grade: D] Schedule Type: By Appointment - 3 students, By Appointment - 4 students, On-Line

#### MGTX 408: Organizational Theory & Dev.

This course examines the nature and problems of organizational design, development, and change in complex organizations. The application of organizational theories in the treatment of technological, economic, and behavioral problems confronted by the practicing manager is examined. Theories of organizational growth, change, and development and their impact on organizational outcomes are explored.

Credits: 3

College: School of Business Prerequisites: MGTX 105 [Min Grade: D] Schedule Type: By Appointment - 1 student, By Appointment - 2 students, By Appointment - 3 students, On-Line

